



Working Personal Effectiveness A Development Package for Leaders

The **Personal Effectiveness Package** is a series of 4x3 hour confidential individual development conversations where you will take an in-depth look at your leadership effectiveness.

In these sessions you will ask:

- What constitutes personal effectiveness?
- What attributes and qualities work for me and why?
- What is my instinctive leadership style?
- What is my personal vision?
- What impact do I have on my team and those around me?
- What about my capacity to influence appropriately and effectively?
- How do key stakeholders see me?
- What are my key areas of strength?
- What are my areas for development?
- What would increased effectiveness look like for me?
- How can I take this forward?

Conversations will be contextualised to challenges such as: communicating and/or progressing a vision, managing difference, dealing effectively with conflict, maintaining momentum, overcoming self-doubt, personal 'brand' and building a platform for sustainable success. By reflecting on how you manage, lead and engage with others in your team and wider organisation, you will be better placed to unlock your personal leadership potential, plus, that of others.

Areas for thought might include:

- Exploring your leadership style through a series of self-discovery questions (eg: values and personal motivation clarification)
- Discovering new ways to develop your 'default' leadership style, broaden your 'repertoire' towards a more "rounded" leadership capacity
- Considering the effectiveness of your organisation's vision and what this means for you
- Understanding the impact of clear communication on team performance
- Relationship management - how to effectively manage negative or more challenging members of your team
- Motivating and engaging your team to achieve on-going success
- Understanding the need for consistency and confidence in challenging times

Fees

The **Personal Effectiveness Package** is charged at an all-inclusive fee. **For further information**, please email your queries to info@equilearn.org or call us on 44 207 736 7878.